

Odoo

Odoo-v16

Odoo-v16 Certification Exam

Questions And Answers PDF Format:

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Version = Product



Latest Version: 9.1

Question: 1

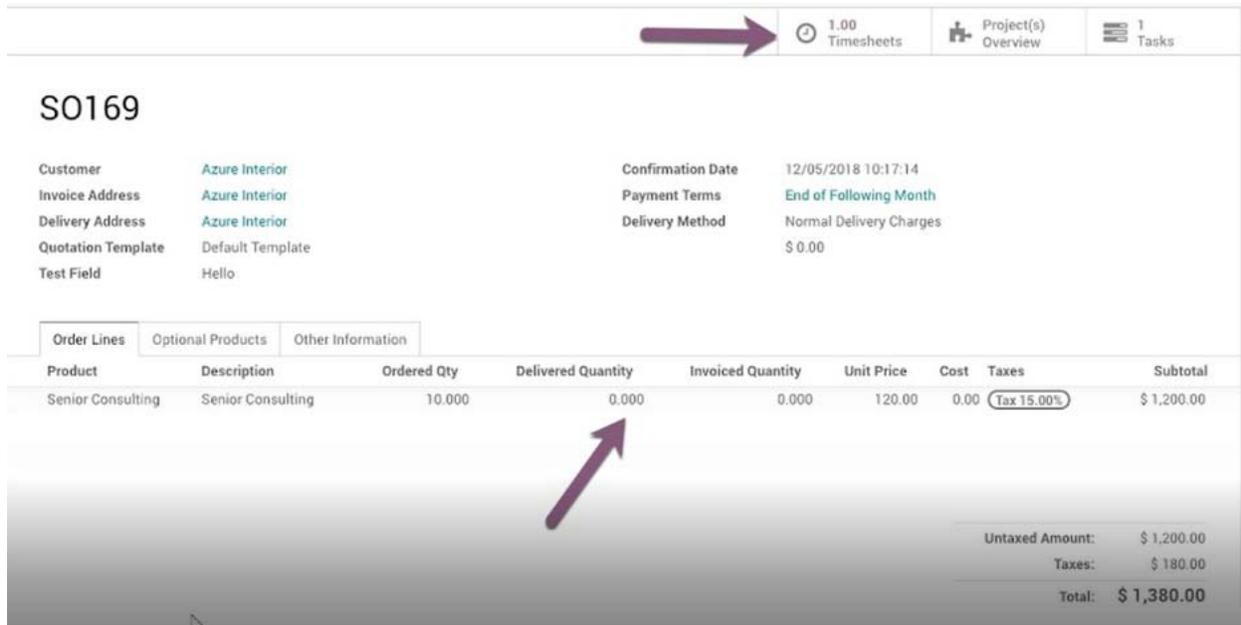
The Timesheet mobile app...

- A. Needs an internet connection
- B. Can be used offline to record timesheets

Answer: B

Question: 2

Look at the screenshots carefully. Why is the "Delivered" field still empty ?



The screenshot shows a sales order form for SO169. The 'Delivered Quantity' field is empty, while the 'Ordered Qty' is 10.000. A red arrow points to the '1.00 Timesheets' icon in the top right corner.

Product	Description	Ordered Qty	Delivered Quantity	Invoiced Quantity	Unit Price	Cost	Taxes	Subtotal
Senior Consulting	Senior Consulting	10.000	0.000	0.000	120.00	0.00	Tax 15.00%	\$ 1,200.00

Summary:

- Untaxed Amount: \$ 1,200.00
- Taxes: \$ 180.00
- Total: \$ 1,380.00

- A. Probably because the timesheets need to be validated
- B. The "Delivered" field is filled when timesheeted hours equal the "Ordered" quantity on the sales order
- C. Only products set as "Milestone" have the "Delivered" field populated when timesheeting

Answer: B

Question: 3

When entering timesheets, how is the timesheet cost generated?

- A. By setting a timesheet cost on the employee form
- B. By setting a timesheet cost on the product form
- C. By setting a timesheet cost on the task form

Answer: A

Question: 4

What happens when a sales order is validated, including a product with the following configuration?

The screenshot shows the configuration page for a product named 'Senior Consulting'. The product is marked as 'Can be Sold' and 'Can be Purchased'. The configuration is divided into four tabs: 'General Information', 'Sales', 'Purchase', and 'Accounting'. The 'General Information' tab is active, showing the following details:

Product Type	Service	Sales Price	\$ 1.00
Invoicing Policy	Based on Milestones	Customer Taxes	
Create on Order	Project	TaxCloud Category	
	<i>Sales order lines define milestones of the project to invoice by setting the delivered quantity. Create a project for the order with a task for each sales order line to track the time spent.</i>	Cost	\$ 0.00 per Hours
		Product Category	All
Project Template		Internal Reference	
Unit of Measure	Hours	Barcode	
Purchase UoM	Hours		

- A. A task is created in a new project and I can invoice timesheeted (delivered) quantity
- B. A task is created in a new project and I can invoice the ordered quantity of the sales order at any time.
- C. A new project is created and I can manually set the delivered quantity to invoice on the sale order

Answer: C

Question: 5

What happens when a sales order is validated, including a product with the following configuration

Product Name
 **Consulting**

Can be Sold Can be Purchased

General Information | Sales | Purchase | Accounting

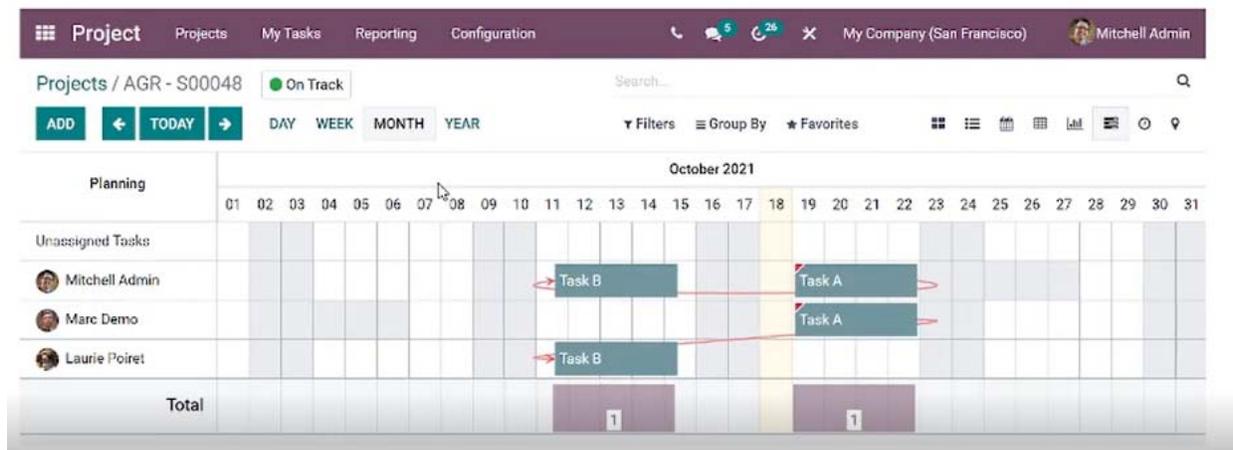
Product Type	Service	Sales Price	\$ 125.00
Invoicing Policy	Based on Timesheets	Customer Taxes	
Create on Order	Project & Task	TaxCloud Category	
	<i>Invoice based on timesheets (delivered quantity), and create a project for the order with a task for each sales order line to track the time spent.</i>	Cost	\$ 0.00 per Hours
Project Template		Product Category	All
Unit of Measure	Hours	Internal Reference	
Purchase UoM	Hours	Barcode	

- A. A task is created in a new project and I can invoice the timesheeted (delivered) quantity
- B. A task is created in a new project and I can invoice the ordered quantity of the sales order at any time.
- C. A task is created in a new project and I can invoice the quantity of the sales order only when the delivered quantity equals ordered quantity

Answer: A

Question: 6

Which statement is true ?



- A. Task B should be completed before Task A
- B. Task B is planned before Task A, when Task A should be completed first and is not done already
- C. Task B is planned before Task A, when Task A should be completed first and already is

Answer: B

Question: 7

What information can you find in the project updates ?

- A. The number of hours remaining is based on the hours sold, planned and recorded
- B. The profitability of the project in relation to its budget, costs, and revenues
- C. The milestones that have recently been added or updated

Answer: B

Question: 8

What happens when confirming a sales order containing the following product ?

☆ **Developer (Plan services)** 

Can be Sold Can be Purchased Recurring Can be Rented

General Information | Attributes & Variants | Sales | Purchase | Accounting | eBay

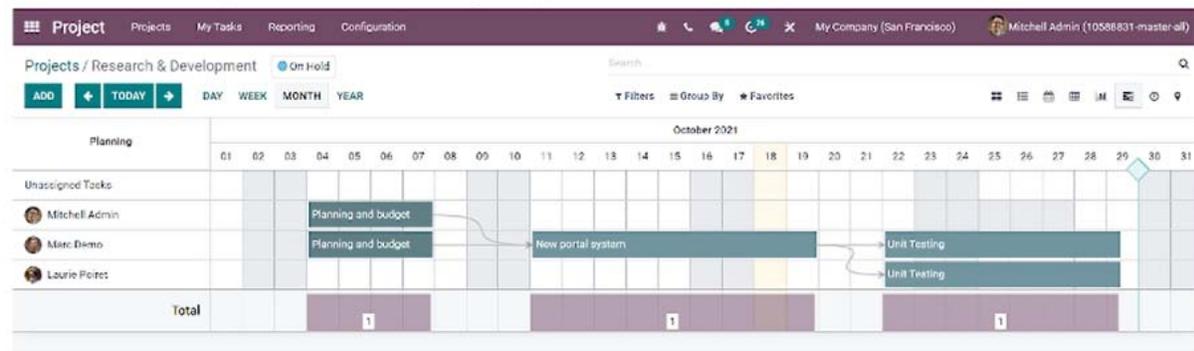
Product Type	Service	Sales Price	\$ 200.00 (= \$ 230.00 Incl. Taxes)
Invoicing Policy	Prepaid/Fixed Price	Customer Taxes	Tax 15.00%
Create on Order	Nothing	TaxCloud Category	
Plan Services	<input checked="" type="checkbox"/> as Developer	Cost	\$ 150.00 per Hours
	<i>Invoice ordered quantities as soon as this service is sold.</i>	Product Category	All / Saleable / Services
	<i>Warn the salesperson for an upsell when work done exceeds 100% of hours sold. (1 Hours = 1.00 Hours)</i>	Internal Reference	Version 1
		Barcode	
		Company	

- A. The salesperson in charge will automatically be assigned an activity when 80% of the hours sold have been performed
- B. A new project is automatically generated and assigned to a developer
- C. A new shift automatically generated for the developer role

Answer: C

Question: 9

What does the green diamond shape represent?

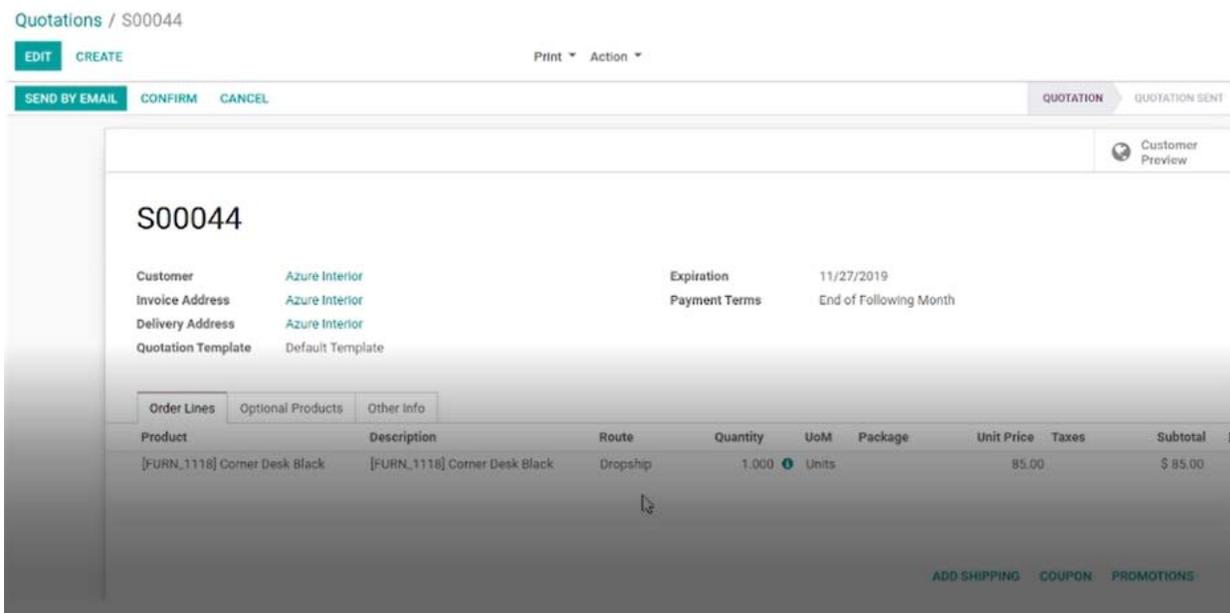


- A. The deadline for the project
- B. The next milestone of the project

Answer: B

Question: 10

What will happen when you confirm a sales order with drop shipping selected as a route?



- A. A delivery order is generated going from your vendor's location directly to your customer's location, without the need for a purchase order
- B. An RFQ will be generated for your vendor, you will receive the product, then deliver it directly to your customer
- C. An RFQ will be generated for the product's vendor, and upon confirmation, a corresponding dropship order will go directly to the customer's location from the vendor's location

Answer: C

Question: 11

What type is this (Employees) field?

Accounting Dashboard Customers Vendors Accounting Reporting Configuration Value Solutions

Assets / Canon Printer 3510 Act

MODIFY DEPRECIATION SAVE AS MODEL CANCEL ASSET

Asset Name? Canon Printer 3510

Asset Depreciation Board Bills Owner

Owner? Employee Date of Ownership? 02/08/2023

Ownership Type? Multiple Employees

Employees?	Employee Name	Department	
	Mike	Sales	x
	Sara	Sales	x
	Add a line		

- A. Many2many
- B. Related field
- C. One2many

Answer: A

Question: 12

Can limit a document approval to a certain user?

- A. Yes, by defining the Responsible on the approval rule
- B. No, the approval rule is applied on groups only

Answer: A

Question: 13

What type of notification can you send for tasks that reaches a certain stage?

- A. Email Only

- B. SMS Only
- C. Email and/or SMS

Answer: C

Question: 14

What is this number next to the project represents??

	Sun, Apr 30	Mon, May 1	Tue, May 2	Wed, May 3	Thu, May 4	Fri, May 5
Bayut new Lounge +26:00	1:00	0:00	0:00	0:00	0:00	0:00
ABYAT -08:00	78:00	0:00	0:00	0:00	0:00	0:00
Capital Park -46:00	0:00	0:00	3:00	0:00	1:00	0:00
APEX new HQ +144:00	0:00	0:00	6:00	0:00	0:00	0:00
Add a line	79:00		9:00		1:00	

- A. The difference between the Allocated Hours on the project and its total recorded timesheet
- B. The difference between the Allocated Hours on the tasks and its total recorded timesheet

Answer: A

Question: 15

With this configuration, can Mike read this article?

PMO FAQ

PMO Roles

- What is PMO?
- Who does the Analysis?
- What template to use?

Data Sharing Policy

- How do I get approval before sharing sensitive data?
- Who can approve?

Plans

- How to prepare a Project Charter?
- How to prepare a Stakeholder Engagement Plan?
- How to prepare a Project Plan?

PMO Roles

What is PMO?

A Project Management Office (PMO).

- A. Yes, because he is an internal member
- B. No, because the article isn't published
- C. No, because Mike has a No Access restriction on the article

Answer: C

Question: 16

How can I deny access to a workspace article to a particular user?

- A. By Locking the article
- B. By granting that user a No Access right
- C. By granting that user a Write right

Answer: B

Question: 17

Assuming it's January 7th, 2023, in which of the following cases will you be able to register?

A)

		Tickets	Communication	Notes				
Name	Product	Price	Sales Start	Sales End	Maximum	Confirmed	Unconfirmed	
VIP	Event Registration	1,000.00		01/16/2023 15:00:00	4	4	0	

B)

		Tickets	Communication	Notes				
Name	Product	Price	Sales Start	Sales End	Maximum	Confirmed	Unconfirmed	
Standard	Event Registration	0.00	01/09/2023 10:00:00	01/16/2023 15:00:00	500	4	0	

C)

		Tickets	Communication	Notes				
Name	Product	Price	Sales Start	Sales End	Maximum	Confirmed	Unconfirmed	
Basic	Event Registration	30.00	01/04/2023 10:00:00	01/16/2023 15:00:00	75	4	0	

- A. Answer A
- B. Answer B
- C. Answer C

Answer: C

Question: 18

What kind of configuration is necessary for cash basis transactions?

- A. Based on payments'
- B. Based on invoice'
- C. Based on payments' and ' Based on invoice'

Answer: A

Question: 19

What does the "Affect Base of Subsequent Taxes" option do when activated on a

- A. The current tax will be added to the base on which the next tax (listed after the current one in the taxes' list) will be applied.
- B. The next tax (listed after the current one in the taxes' list) will be added to the base on which the current tax will be applied.
- C. The amount of the tax will be included in the price.
- D. It will summon an army of minions.

Answer: A

Question: 20

Why is the order of the taxes' list crucial?

- A. It defines the order in which the different taxes are displayed on the invoices, between the subtotal and the total.
- B. It defines in which order the taxes are computed.
- C. It is not crucial; it only allows us to keep our list well organized.
- D. Because taxes that affect the base of subsequent taxes and that are mapped in Fiscal Positions need to be next to each other for them to be correctly applied when you create a new invoice for a customer based abroad or taxed differently.

Answer: B

Question: 21

What information do you need to enter into the Odoo database settings to connect

the AvaTax account to Odoo?

- A. The AvaTax exemption certificate and tax return code.
- B. The AvaTax tax codes.
- C. The AvaTax account number and License Key.
- D. The AvaTax username and password.

Answer: C

Question: 22

When does AvaTax NOT automatically calculate the tax?

- A. When a quotation is confirmed into a sales order.
- B. When you validate a delivery order.
- C. When you validate a draft invoice.
- D. When a customer views their subscription in the customer portal.

Answer: B

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